



INOGENI announces strategic distribution partnership with Almo Pro AV, bringing innovative video solutions to United States and LATAM

Almo Pro AV to offer INOGENI's award-winning TOGGLE Series and cutting-edge multi-camera solutions

QUÉBEC CITY – January 8, 2026 – INOGENI, a leader in professional video and audio conferencing solutions, today announced a strategic distribution agreement with **Almo Pro AV**, the largest value-added North American professional AV distributor. This partnership significantly expands INOGENI's reach, introducing its full portfolio of innovative products to Almo's extensive network of customers in the unified collaboration, videoconferencing, and audiovisual markets.

INOGENI's product line, including the award-winning **TOGGLE Series** for BYOD/BYOM environments and its new **voice-activated multi-camera switcher** (CAMTRACK), directly addresses the market's growing demand for simplified, high-performance integration and interoperability.

TOGGLE SERIES



Voice-activated multi-camera switcher



PRESS RELEASE



A shared commitment to seamless integration

The partnership is built on a shared commitment to providing integrators with robust, high-quality, and easy-to-deploy technology that solves real-world interoperability challenges with simplicity and reliability.

Burt Feldman, US Sales Director at INOGENI, stated: *"Our expansion with Almo Pro AV underscores our deep commitment to the AV/UC space and represents a tremendous benefit for our shared channel partners. Almo's sales and technical teams bring exceptional expertise in complex UC workflows, and their value-added approach aligns perfectly with INOGENI's vision. We're excited for their team to champion our award-winning TOGGLE series, along with our multi-camera solutions and USB extenders."*

Greg Battistone, Director of New Vendor Relations at Almo Pro AV, commented: *"We are thrilled to now feature INOGENI's innovative and robust technology in our portfolio. Their **TOGGLE series (USB/HDMI 3 host switchers)** is a known leader in the market, and their new multi-camera mixers and switchers are exactly what our integrators need to simplify high-performance room deployment. This partnership allows us to offer simple, reliable solutions that seamlessly integrate with Teams and Zoom and our key lines like **Barco ClickShare, Poly, Logitech, and SHURE.**"*

Market reach and immediate availability

Almo Pro AV will introduce INOGENI's complete line of converters, switchers, and extenders, which solve common interoperability problems between host computers and professional room peripherals.

The partnership ensures that INOGENI products—from their BYOD/BYOM solutions to their advanced PTZ systems—will be **immediately available** and seamlessly integrated into the solutions Almo currently carries, enhancing the value proposition for integrators designing large-scale unified communication systems.

About Almo Pro AV

Almo Pro AV is the largest value-added North American Professional AV distributor offering its reseller partners the most expansive range of products, managed services, technical support, and training to drive business growth. Almo Pro AV delivers customized business development strategies, programs and educational events that enable partners to thrive. The business is comprised of a highly-accomplished leadership team, more than 300 employees, 12 distribution facilities, 2.7 million square feet of warehousing space, and a marketing team regarded as the most accomplished in the industry. Almo Pro AV provides the specialization and resources its vendor and customer partners need, coupled with deep industry relationships. For more information about Almo Pro AV, go to www.almoproav.com.

About INOGENI

INOGENI is a Canadian-based designer and manufacturer of advanced video conferencing solutions for the corporate, educational and healthcare markets. Its products are sold in more than 70 countries through a network of distributors and integrators of audiovisual solutions. INOGENI's engineering team leverages more than 20 years of AV electronic experience to offer a comprehensive product portfolio and technology solutions that facilitate and simplify conference room connections. Our goal is to create highly stable, seamless, and premium AV conferencing experiences. Elevate your video conference experience at www.inogeni.com.

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